TATA

Mr Ronak Modi

Dated: 24th Aug,2023

M/s. Shreeji Steel Tubes
Office NO. 204, 2nd Floor, Avirahi Arcade
Junction of Narayan Joshi Marg
Opp. Lata Restaurant, Kandivali West
Mumbai, Maharashtra
Mumbai - 400067

Sub: Appointment of M/s. Shreeji Steel Tubes for distribution of Tata Structura in Maharashtra w.e.f. 1st Sep'23.

Dear Mr Ronak Modi,

Thank you for your interest in extending your relationship with us. Following the interview process conducted on 11/05/2022 and your performance over the last 1 year, it is our pleasure to inform you that you have been selected as the distributor for Tata Structura (hereinafter referred to as the Product) for Maharashtra state. For any sales outside the state you need to keep the RSM updated.

This appointment is effective from the 1st Sep, 2023.

The appointment is subject to adhering to the practices and norms of Tata Steel. You are expected to understand and agree to the company's code of conduct and confidentiality requirements.

You are expected to achieve the monthly volume targets which have been mutually agreed between Tata Steel and your firm. Your performance will also be measured on certain key focus areas which have been identified by Tata Steel. In case of any conflict arising out of customer/region allocation, the decision of Tata Steel shall be final and binding.

The company reserves the right to terminate this distributorship without any notice in the event of breach of any of the practices/norms/policies of the company.

We have confidence in your understanding of the project market, especially large diameter pipes. With your vast experience, technical acumen we are sure we are set for a journey of accelerated growth. You are also required to have an organizational set up in place with adequate sales force to ensure good customer service and order generation. We wish you all the very best and hope for a fruitful journey together.

24/8/23

(Siddharth Mishra)
Chief of Marketing & Sales, Tata Steel Tubes Division

Cc: Mr Ravi K Mandumula; RSM – West - Tubes SBU, Tata Steel Ltd

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